

Landlord Referral Bonus Terms and Conditions

1. Eligibility

- 1.1 The Referral Bonus ("Bonus") is available to individuals who refer Landlord Customers to Point Property and Portfolio Management Limited ("Agency")
- 1.2 The Referring Individual is only eligible for the Bonus:
 - if the Referred Landlord enters into a full property management agreement with the Agency for a minimum period of 24 months;
 - if the Referred Landlord has not previously engaged the Agency's services; and
 - when the Referred Landlord's property is successfully tenanted through the Agency.

2. Referral Process

- 2.1 The Referring Individual must provide the Referred Landlord's details to the Agency before the Referred Landlord signs a property management agreement.
- 2.2 The Referred Landlord must acknowledge the referral at the time of signing the property management agreement.

3. Bonus Structure

3.1 The Bonus entitles the Referring Individual to a referral bonus to the value of \$500.

Limitations and Conditions

- 4.1 The Bonus is non-transferable and is payable in two tranches \$250 on sign up and \$250 on the property being tenanted with the Agency.
- 4.2 If the Referred Landlord terminates the property management agreement before 24 months, any unpaid tranches of the Bonus will be forfeited.
- 4.3 If the Referred Landlord's property management agreement is terminated before all Bonus tranches are applied, any unpaid tranches of the Bonus will be forfeited.
- 4.4 The Agency reserves the right to modify, suspend, or terminate the Bonus offer at any time without prior notice. Any referrals made before modifications will be honoured under the terms in place at the time of referral.

4. General Terms

5.1 The Agency's decision on all matters relating to the Bonus is final.



- 5.2 By participating in the referral program, both the Referring Individual and the Referred Landlord agree to these terms and conditions.
- 5.3 The Bonus is subject to applicable laws and regulations in New Zealand.

For further information, please contact Point Property Management at admin@pointpm.co.nz